

Deena Zimmerman,
2012 Illinois YPN Chair



Christopher Mitchell,
2012 Illinois YPN Vice Chair

Build your referral network. Get involved. Become a future real estate leader!

The Illinois Association of REALTORS® recognizes that younger members are an integral part of the future growth of the REALTOR® association. The **Illinois Young Professionals Network (YPN)** was created in 2009 to provide education and support and to create a forum where younger REALTORS® can share ideas and network with each other to expand their business potential. Our goals are to help this segment of our membership succeed in their business as well as create more involvement and general future IAR leaders.

Connecting Illinois REALTORS® Border-to-Border
www.illinoisrealtor.org/ypn

> **JOIN THE ILLINOIS NETWORK:** www.illinoisrealtor.org/ypn

> **CONNECT WITH YOUR PEERS:** www.facebook.com/IllinoisYPN

FIND A NETWORK NEAR YOU!

- Chicago** | www.chicagorealtor.com/ypn
- Mainstreet** | E-mail ypn@succeedwithmore.com
- Peoria** | E-mail aelliott@paarealtors.com
- North-Shore Barrington** | E-mail steve@nsbar.org
- Southern Illinois** | E-mail Dexter@myRASl.com
- Three Rivers** | E-mail ypn3rivers@gmail.com

JOIN THE NATIONAL NETWORK:

www.facebook.com/NAR.YPN | www.realtor.org/ypn



2012 YPN CALENDAR

MARCH 26

IAR Housing Summit, Springfield

MARCH 27

IAR Capitol Conference, Springfield
 * **YPN CAN-UP CHALLENGE**

MARCH 27-29

IAR Business Meetings, Springfield

APRIL 18

IAR Multicultural Summit,
Europe & Russia

MAY 2-3

IAR Spring Conference & Expo,
Collinsville
 * **YPN CAN-UP CHALLENGE**

MAY 14-19

Midyear Legislative Meetings,
Washington, D.C.

AUGUST 20-21

NAR Leadership Summit, Chicago

OCTOBER 1-3

IAR Business Meetings, St. Charles

OCTOBER 2-4

IAR Fall Conference & Expo, St. Charles
 * **YPN CAN-UP CHALLENGE**

NOVEMBER 7-12

REALTORS® Conference, Orlando

YPN "CAN-UP" CHALLENGE:
 We're challenging YPNs across the state to "can-up" this year. Attend these IAR events and see who can bring the most canned goods to support local food banks.

YOUNG PROFESSIONALS NETWORK

THE BEGINNING

The NATIONAL ASSOCIATION OF REALTORS® Young Professionals Network was started by REALTOR® Magazine as an outgrowth of its popular “30 Under 30” feature. The magazine wanted to engage with young readers at a deeper level. Within a year, there was a national advisory board, and state and local associations were starting their own networks.

THE BENEFITS

Today, the national YPN is a recognized structure within NAR—offering members

- Leadership and mentorship opportunities
- E-newsletter, webinars, and the “YPN Lounge” blog
- Access to an expansive referral network
- Networking events at NAR’s midyear and annual conferences

Join the national network. [Register today at REALTOR.org/ypn](http://REALTOR.org/ypn).

FIND A NETWORK NEAR YOU!

In addition to registering for the national network, learn about opportunities to get involved at your local or state association. Don’t see your association on the list? Check the up-to-date list and download the YPN Start-Up Kit for Local and State Associations at REALTOR.org/ypn.

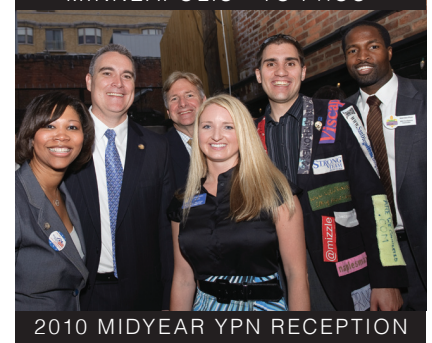
STATE ASSOCIATION NETWORKS

ALABAMA ■ ARIZONA ■ CALIFORNIA ■ COLORADO ■ FLORIDA ■ GEORGIA ■ HAWAII ■ ILLINOIS ■ IOWA ■ KENTUCKY ■ LOUISIANA ■ MAINE ■ MASSACHUSETTS ■ MICHIGAN ■ MISSISSIPPI ■ MISSOURI ■ MONTANA ■ NEVADA ■ NEW HAMPSHIRE ■ NEW JERSEY ■ NEW YORK ■ NORTH CAROLINA ■ NORTH DAKOTA ■ OHIO ■ OREGON ■ PENNSYLVANIA ■ RHODE ISLAND ■ SOUTH CAROLINA ■ TEXAS ■ WYOMING

LOCAL ASSOCIATION NETWORKS

ALABAMA Baldwin, Birmingham, Huntsville, Tuscaloosa **ALASKA** Fairbanks **ARIZONA** Prescott, Scottsdale, SEVRAR, Tucson, West Maricopa **CALIFORNIA** Alameda, Arcadia, BHGLAAR, Bakersfield, Burbank, Central Valley, Citrus Valley, California Desert, Contra Costa, Bay East, Downey, East Valley, El Dorado, ESDCAR, Fresno, Glendale, Inglewood, Inland Valley, Laguna, Merced County, Monterey County, Montibello, NSDCAR, Nevada County, Newport Beach, North Bay, Oakland, Orange County, Pacific South, Palos Verdes Peninsula, Pasadena Foothills, Placer County, Sacramento, San Diego, San Francisco, San Mateo, Santa Clara, St. Luis Obispo, Scenic Coast, Shasta, Silicon Valley, South Bay, Southland, SRC, TIGAR, Triple Play, Ventura County, West Contra Costa, WSGVAR **CONNECTICUT** Fairfield County, Hartford, New Haven **DELAWARE** Kent County **FLORIDA** Englewood, Fort Lauderdale, Gainesville, Lake & Sumter Counties, Miami, Naples, Orlando, Pinellas, Palm Beaches, St. Lucie, Tallahassee, Tampa **GEORGIA** Augusta, Athens, Atlanta, East Metro, Savannah **IDAHO** Ada County **ILLINOIS** Chicago, Mainstreet, NSBAR, Peoria, Southwestern Illinois **INDIANA** Indianapolis, South Bend-Mishawaka, Southern Indiana **KANSAS** Kansas City **KENTUCKY** Bluegrass, Louisville, Northern Kentucky, Southern Kentucky **LOUISIANA** Baton Rouge, New Orleans **MARYLAND** Anne Arundel County, Frederick County, Howard, Prince George’s, Southern Maryland **MASSACHUSETTS** Berkshire County, Northeast Massachusetts, Pioneer Valley **MICHIGAN** Ann Arbor, Detroit, Great Lakes Regional, Grand Rapids, Jackson **MINNESOTA** Minneapolis, Southeast Minnesota, St. Paul **MISSISSIPPI** Gulf Coast, Jackson, NWMAR **MISSOURI** Springfield, St. Charles, St. Louis **NEBRASKA** Lincoln, Omaha **NEVADA** Las Vegas **NEW JERSEY** Eastern Bergen County, Burlington Camden County, Hunterdon-Somerset, Passaic County, RealSource, North Central Jersey, Ocean County **NEW MEXICO** Albuquerque **NEW YORK** Buffalo Niagara, Long Island, Orange County, Rochester, Rockland County, Staten Island, Syracuse, Westchester Putnam **NORTH CAROLINA** Charlotte, Fayetteville, High Point, Jacksonville, Johnston County, Raleigh, West Triangle, Winston Salem **OHIO** Akron, Cincinnati, Cleveland, Columbus, Dayton, Mansfield **OKLAHOMA** Oklahoma City, Tulsa **OREGON** Central Oregon, East Metro, Portland **PENNSYLVANIA** Pittsburgh **SOUTH DAKOTA** Sioux Empire **TENNESSEE** Chattanooga, Knoxville, Memphis, Middle Tennessee, Nashville, Williamson County **TEXAS** Austin, Corpus Christi, El Paso, Fort Worth, Metro Tex, Houston, North Texas, San Antonio, West Texas **UTAH** Cache-Rich, Northern Wasatch, Salt Lake, Utah County **VERMONT** North Vermont **VIRGINIA** Charlottesville, Washington DC, Fredericksburg, Hampton Roads, New River Valley, North Virginia, Richmond, Southwest Virginia **WASHINGTON** Seattle, Snohomish County, South Sound **WEST VIRGINIA** Eastern Panhandle **WISCONSIN** Milwaukee, South Central

GLOBAL BAHAMAS ■ TORONTO



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CHAIR Nobu Hata, Minnesota

VICE CHAIR Rob Mehta, Minnesota

IMMEDIATE PAST CHAIR

Brian Copeland, Tennessee

REGIONAL CHAIRS

1 Matt Phipps, Rhode Island

2 Michael Oppler, New Jersey

3 Heather Elias, Virginia

4 Brandi Pearl-Thompson, Tennessee

5 Lorieal Green, Georgia

6 Matt Case, Michigan

7 Lauren Mitrick, Illinois

8 Robert Wiebusch, Nebraska

9 Bobbi Howe, Missouri

10 Tiffany Curry, Texas

11 Spring Bengtzen, Utah

Keith Kanemoto, Colorado

12 Kerri Hartnett, Oregon

13 Tamara Suminski, California

AE YPN: Mark Epstein, California



NATIONAL
ASSOCIATION of
REALTORS®

Young Professionals Network