

When you get right down to it, partnering with a REALTOR® is a smart decision in this complex market.

The face of our real estate market is changing.



FACT Only **9%**

of U.S. sellers chose to go it alone as "For Sale By Owner" in 2010.

Visit www.yourillinoishome.com

Choose a REALTOR® as your real estate partner

Don't Go it ALONE



ILLINOIS
ASSOCIATION OF
REALTORS®

Buying or selling a home may be the most important transaction of a lifetime.



Don't Go it ALONE



Choose a REALTOR® as your real estate partner



Let your local REALTOR® help you:

- Set the right price
- Prepare the home for sale
- Attract potential buyers
- Negotiate on price
- Avoid delays throughout the process
- Prevent costly mistakes



Now more than ever, if you're selling or buying a home in today's market, you need the special skills, experience and expertise of a REALTOR®.



Your Illinois REALTOR® understands the real estate market in your community. REALTORS® have the expertise to set the right price and it's their job to take care of the many details associated with buying or selling a home, keep this complicated process on track, and help avoid delays and costly mistakes.

If you're selling a home, your Illinois REALTOR® will help you realize the full value.

A REALTOR® will help you:

- Set the right price
- Prepare your house for sale and make it as appealing as possible to potential buyers
- Market your house aggressively through advertising, REALTOR® networks and the Internet
- Find qualified buyers
- Negotiate the best deal
- Navigate the paperwork and recommend experts when needed to get an accepted offer to closing

If you're buying a home, you want to make sure you're choosing the right home for your family and making a smart investment.

A REALTOR® will help you:

- Determine your buying power and financing options, and identify reputable mortgage lenders
- Determine if you qualify for government loans and homebuyer programs
- Find the best home at the best price for you
- Investigate all available properties in your market area through a broad network of REALTORS® and via the Internet – even if you are locating to another city
- Arrange home inspections and point out any issues of concern with the property
- Serve as your negotiation advisor from offer through closing



Visit www.yourillinois.com to find a REALTOR®, search online for homes in your area, get useful tips on selling and buying a home, learn how new laws or regulations might affect your transaction.

Partnering with a REALTOR® is a smart financial decision, and makes the process of buying or selling a home a whole lot easier.



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